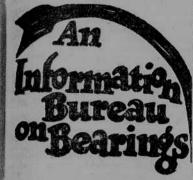
Forty Dealers to Exhibit Cars in Closed Body Show

New York Distributors Plan Seasonal Display of 175 Automobiles in 12th Infantry Armory Nov.14-19

The Automobile Dealers' Association New York will held a closed body shitien in the 12th Regiment Arm-75, Sixty-second Street and Columbus trenue, November 14 to 19. This will be the second closed car show of the New York dealers and it comes at a line when there is the usual second columns. Already the show committee, of which H. Larsan (Oldsmobile and Sheridan) chairman, is hard at work on the tails of the exposition, and he is asset by W. A. Woods (Peerless), present of the association, W. C. Poert-Netional and Durant). A. G. South set (National and Durant), A. G. South-set (National and Durant), A. G. South-worth (Buick), L. J. Fastman (Packard) and H. S. Houpt (Hudson and Essex).

Cadillac, Sheridan, Chalmers, Liberty, Hup-Knight, Hudson, Na-troit, Daniels, Templar, wie, Marmon, Durant, v-Elcar, Nash, Dodge, ebaker, Mercer, Frank-ord, Buick, Reo, Cole,





How Motor Transport Raises Farm Values | Heat Will Solve

RELATION OF MOTOR VEHICLES ON FARMS TO CROP VALUES LEADERSHIP LINE ■ VALUE OF FARM PRODUCTS
□ NUMBER OF MOTOR CARS ON FARMS
□ NUMBER OF TRUCKS ON FARMS

according to comparison of government figures on crops and motor vehicle registration on farms. The states which lead in the value of their farm crops are also among the first in rural car and truck registration. Iowa has the most motor cars on farms and ranks third in rural use of trucks. First and second place are held by New York and Pennsylvania, respectively.

Towa, Texas, Illinois, Missouri, Kansas and Ohio are among the first ten states leading in value of farm products, and are also among the first ten leaders in farm motor vehicle registration.

ucts, and are also among the first ten leaders in farm motor vehicle registration.

Motor trucks on farms totaled 131, 551 on January 1, 1920. Registration of commercial vehicles in heaviest in Pennsnylvania and New York, regions

169,786. Sales reports of car manufacturers, however, indicate that the heaviest sales for 1920 were in rural regions, so that the general ratio is probably too light for the farm sections, and the total number of motor cars and trucks on farms may be as high as 3,000,000.

Peerless Wins Hill Climb

News of the Trade

Cole Plans Campaign

J. J. Cole, president of the Cole
Motor Car- Company, announced on
Thursday that the Cole Aero-Eight has
been reduced to \$2,485. The price of
the Cole Aero-Eight new 890 model is
now approximately \$110 less than the
price of the Cole Aero-Eight in 1918, Thursday that the Cole Aero-Eight has been reduced to \$2,485. The price of the Cole Aero-Eight new 890 model is now approximately \$110 less than the price of the Cole Aero-Eight in 1918, when it was first put on the market. Plans are now being laid for an active selling and advertising campaign, involving strong support of the Cole dealer in his own territory.

when it was first put on the market. Plans are now being laid for an active selling and advertising campaign, involving strong support of the Cole dealer in his own territory.

Packard Single-Six Reduced
The recently announced reduction of \$625 in the price of all models of the Packard Single-Six car brings to touring car and runabout down to \$2,350, the coupe to \$3,125 and the sedan to \$3,350. This represents on the touring car a reduction of 35.4 per cent from the originally announced price. The Single-Six was brought out a year ago at \$3,640. That was reduced November 1, 1920, to \$2,975, which was maintained until this latest decrease went ainteed effect. The new price is, therefore, a reduction of \$1,290 in less than a year. On July 5 last the sedan was reduced from \$4,250 to \$3,975, and the recent cut brings the total reduction to \$900.

New York Branch 230 W. 80th Street

when it was first put on the market. Plans are now being laid for an active selling and advertising campaign, involving strong support of the Cole dealer in his own territory.

Stewart McDonald, president of the Moon Motor Car Company, 'ss a firm believer in the value received from the daily reading of newspapers Recently bulletin be placed on the factory bulletin board:

"I cannot impress too strongly upon all the members of this organization of the benefits to be derived from reading for measurement of the waller received from the daily reading of newspapers and the sedan to spour and the trade journals. When I find a young man had business reading the automobile sections of the daily newspapers and the business reading the automobile sections of the daily newspapers and the trade journals I know at once that he is doing everything possible to keep accurately in touch with the industry and that he is really interested in the business and will eventually succeed. I feel it is afe to say that the big successful dealers in our organization of the daily newspapers and the trade journals."

New York Branch 230 W. 80th Street

Franklin Design Unchanged

Through the "Salesometer," its house organ for dealers, the Franklin Automobile Company announces that the present model without change will be featured at both the New York and Chicago shows. The statement also says that Franklin cars on sale next spring will be of the same design as those being sold to-day.

Why not be cozy, comfortable and warm in an SEDAN? **ESSEX MOTORS** 1900 BROADWAY NEW YORK CITY

> Over 600.000 OWNERS



STRATTON-BLISS Company Broadway

BISHOP, McCORMICK & BISHOP 1221 Bedford Avenue

BONNELL MOTOR CAR COMPANY 562 Broad Street

Dodge Brothers MOTOR CARS

Engine Problem On Frosty Days

Results in Vaporizing the Fuel Where Enriched Mixture Only Adds to Supply

By H. Clifford Brokaw Technical Director, West Side Y. M.

When the frost is on the pumpkin and it is time for the urbanite to begin yelling to the janitor for more heat in his apartment and for the suburbanite to begin shovelling coal into his furnace, then the autoist begins to have trouble getting his car started. This is the open season for commuters to miss their trains because whereas it has been taking, during the warm weather months, no time at all to start the engine, now it often takes five or ten minutes to get the engine to run.

And the colder the weather gets the more difficult it is to make the engine start. Noises indicating that cars have acute attacks of bronchitis can be heard issuing from garages these snappy cold mornings. In some cases the din more C. A. Automobile Schools

And the colder the weather gets the more difficult is to make the engine the washing as a control of the contro In changing gasoline from liquid to vapor considerable heat must be supplied. When the atmospheric temperature is too low there is not sufficient to vaporize the gasoline sprayed into the carburetor. When the engine is warm the process of vaporization goes on from the engine is warm the process of vaporization goes on from the needle valve to the moment of ignition, but if the engine is cold the process is retarded more or less, and under some conditions it is possible for thoroughly vaporized gasoline to be again condensed. The man who does not understand is inclined to say uncomplimentary things about the carburetor.

Practically all the carburetor manufacturers put out a "stove" to heat the air before we send it into the carburetor.

Practically all the carburetor manufacturers put out a "stove" to heat the air supply, which is attached around the exhaust pipe, so that the hot air surrounding the pipe is conveyed to the carburetor, which warms the air entering the intake, thus supplying the carburetor, which warms the air entering the intake, thus supplying the carburetor, which warms the air entering the intake, thus supplying the carburetor, which warms the air entering the intake, thus supplying the carburetor, which warms the air entering the intake, thus supplying the carburetor, which warms the air entering the intake, thus supplying the carburetor, which warms the air entering the intake, thus supplying the carburetor, which warms the air entering the intake, thus supplying the carburetor, which warms the air entering the intake, thus supplying the carburetor or gas warmer might be called a "hot air furnace."

How to Raise Temperature

The process of vaporization absorbs a layre amount of heat Textically all the carburetors.

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The process of vaporization absorbs a layre amount of heat Textically all the carburetor.

The pro

Peerless Wins Hill Climb
Establishing a new speed mark for the "Waterloo of Motorists" and winning each of the four events in which they were entered, Peerless cars triumphed over a field of fast automobiles in the annual Vickerman's Hill climb at Utica, N. Y., according to dispatches received by the Peerless Motor Car Company. In the four events in which they entered, Peerless cars won four firsts, three seconds and two thirds.

one of the features of the recent Danbury, Conn., fair that interested thousands of owners of automobiles was a demonstration by the Acheson Oildag Company of the lubricant known as oildag. An automobile in which this lubricant had been used for some time was driven fifteen miles after the crank case had been drained dry.

The demonstration proved that cylinders which have always been lubrigation. The demonstration proved that cylinders which have always been lubrigation of Operators in Registration of Operators in Registration of Operators in the same days of the same days of the lubricant had been used for some time was driven fifteen miles after the crank case had been drained dry.

The demonstration proved that cylinders which have always been lubrigation. The company, has been elevated to purchase the case had been drained dry.

20-Mile Speed Limit

Asked by Association

Registration of Operators in the carries and the water-jacket upon the engine itself being heated long enough to warm up the circulation to find some that it becomes necessary to fin

State Organization

According to Paul Archibald, secretary of the Automobile Club of New York, who recently returned from Schenectady the eightenth annual convention of the New York State Automobile Association was the most spirited and successful in the history of the association.

Edward B. Hague, of Utica, was reelected unanimously as president, Peter G. Ten Eyck, of Albany; A. Ward Fort, of Binghamton, and Dr. Melville S. Coxie were elected vice-presidents; Herbert W. Baker secretary and Fay C. Parsons, of Cortland, treasurer. The following were elected members of the executive committee: Herbert G. Andrews, of Brooklyn; A. J. Deer, of Hornell: Henry W. Robbins, of Medina, and Frank M. Baueus, of Troy.

The delegates voted down the proposed amalgamation of the New York State Automobile Association and the New York State Motor Federation, because of the roll call clause demanded by the federation in the constitution submitted for the approval of the Automobile Association.

The committee on resolutions made and in the convention went on record as favoring the raising of speed limits from fifteen to twenty miles an hour, subject to traffic requirements. The state-wide registration of operators also was favored.

Mr. Parsons, treasurer, reported to

Mr. Parsons, treasurer, reported the association in a flourishing condition financially. One hundred and thirty-eight towns and cities were represented.

Detours Removed

HARRISBURG, Oct. 29.—The State Highway Department announces the repoint where more than 9,000,000

HARRISBURG, Oct. 29.—The State Highway Department announces the removal of detours between Mount Pocono and Stroudsburg, so that this entire highway is open from Stroudsburg to Scranton. Other detours removed are as follows: From Grove City to Harrisville; between Smethport and Bradford; between Smethport and Bradford; between Mercer and Greenville; in Portland Borough, Northampton County, on route connecting Stroudsburg and Easton; between Galeton and Sweden Valley; between Glean and Shinglehouse.

Fiat Takes Honors

Fastest time in the kilometer speed trials, held in conjunction with the Italian Grand Prix at Bressig recently.

tween Coudersport and Port Allegany; between Galeton and Sweden Valley; between Olean and Shinglehouse.

New Plates Available

The Pennsylvania State Highway Department is now accepting applications for 1922 motor vehicle registrations, and new plates and certificates will be issued and mailed after November 1.

The department urges that all applications be filed as soon as possible in order to insure delivery before January 1. The Department will be unable to guarantee prompt delivery of plates applied for on and after December 25.

Extra Equipment **Eliminated From**

Stove and Dishrag Will Get Fire and Theft Policies No Believed Only Temporary

By L. Harris Goldberg

Recently an indorsement has been added to all fire and theft policies

other mechanical perfections

Jersey Inventor Perfects

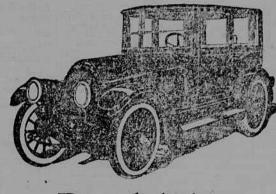
Unusual Auto Lock or other strong boxes.

Case hardened to the extent that a J. P. Geraghty, of 493 Grove Street, thief would find it unusually difficult to Federal Again Cuts Prices Auto Insurance

Jersey City, is the inventor of an automobile lock which is expected to excite considerable interest because or the principle upon which it works. At a demonstration in this city last week for Tools, Etc., but Change

Mr. Geraghty showed that the safe combination principle can be just as successfully applied to anti-thief de
Jersey City, is the inventor of an automobile lock by saw or chisel, a single pressure on a pedal by the motor car driver will automatically lock the car in ten different places. Six of these locks are on the hood one on the ignition, one on the fuel source, and another on the engine throttle. The models. This is the fourth cut this driver may set his combination from the last two successfully applied to anti-thief de-





Roadability WHEN you take your first ride in a Franklin, watch both the road and the speedometer. Otherwise you may not realize either the roughness of the road or the speed of the car-there is so little vibration.

The Franklin doesn't "fight" the road. Its light weight and flexible construction endow it with resilience, "give," life. That means distance as well as comfort in a day's run; slow depreciation as well as long tire life during your ownership.

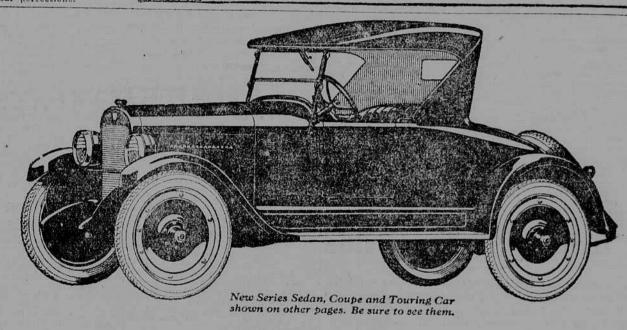
Other reasons why you will like the Franklin are the small amount of routine care it requires, its ease of handling, and its unequaled economy:

> 20 miles to the gallon of gasoline 12,500 miles to the set of tires 50% slower yearly depreciation (National Averages)

FRANKLIN MOTOR CAR CO. of NEW YORK

GLENN A. TISDALE, President

1828 Broadway, at 60th St., Telephone Columbus 7556 BROOKLYN 1416 Bedford Av., Nr. Prospect Pl., Tel. Prospect 4354 Salesrooms Open Evenings



First Showing

of the First Roadster Designed and Produced Entirely by the New Maxwell Organization



A car which reveals, at a glance, such a wealth of beauty and goodness that the price seems almost unbelievable.

Cord tires, non-skid front and rear; 31x4 inch. Disc wheels demountable at hub and rim, or wood artillery wheels, optional without extra cost. Unusually long springs promote comfort, tire economy, roadability.

Alemite lubrication. Drum type head lamps, nickel trimmed. Non-glare Real leather upholstery; Turkish cushions.

Adult-size seats, deep and wide and roomy Side curtains open with doors.

Plate glass window in rear curtain. Leak-proof windshield. Windshield wiper.

New steering comfort. Clutch and brake action, steering and gear-shifting, made remarkably easy. Handsome and accessible instrument board. Best switches. Motor driven electric horn.

See the announcements of the Sedan, the Coupe and the Touring Car, on other pages of this paper; and come and see them. Telephone us for the prices

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Bronx Branch: 175th STREET AND GRAND CONCOURSE
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